



## UPDATE: Flexible Payment Term for Direct Fibre Access Services Diversity

### Overview

We recognise the importance that Direct Fibre Access Services (**DFAS**) offer to your business and customers, particularly where diversity is needed to support critical services.

We supply a range of DFAS Diversity Services (see [here](#)). To help you manage the challenges with securing a Diversity solution to meet your needs, we want to remind you of our ability to provide specialised payment structure to help you.

### How we structure these charges for you

The Non-Standard Provision of Diversity (which is a UFB non-CFH Miscellaneous Ancillary Service) required to complete a DFAS Diversity connection is a POA Charge to recover the cost of the specific DFAS Diversity connection. The Non-Standard Provision of Diversity Charge is calculated on a time and materials basis for the applicable design, construction, and development costs (which we invoice as a one-off charge).

We believe using an upfront one-off Charge can be off-putting and deter you from offering DFAS Diversity to your customers, especially where you are unlikely to recover these up-front costs from your customer immediately. To help you, we provide the option for you to pay this Charge over an agreed period (which we call the **Payment Term**).

**Note:** The option to use a Payment Term is only for POA Ancillary Charge (10.1) & POA Recurring charge (6.7); it is not available for DFAS Diversity Services with a fixed Recurring Charge (items 6.5 and 6.6 in our UFB Services Price List).

### The structure of the Payment Term

Using a Payment Term means we divide the total amount of the Non-Standard Provision of Diversity Charge over an agreed period of months (up to a maximum of 5 years) to calculate a per month Charge, which you pay in addition to the monthly Charge for the applicable DFAS Diversity Service: e.g.

*If the Non-Standard Provision of Diversity Charge is \$60,000 and the agreed Payment Term is 5 years, the monthly Charge will be \$1,000 for a period of 60 months plus the monthly Charge for the applicable standard DFAS Service (\$260.15/month, per our UFB Price List, clause 6.1); which is a total monthly Charge of \$1,260.15 for the Payment Term.*

### Early cancellation of the DFAS Diversity under the Payment Term

If you cancel the DFAS Diversity Service before the end of the Payment Term, you will be charged the full amount of the balance of the Non-Standard Provision of Diversity Charge, which you must pay in accordance with the payment terms in our UFB Wholesale Services Agreement - General Terms.

### What happens on expiry of the Payment Term?

On the expiry of the Payment Term, you will **only** have to pay the applicable monthly DFAS Diversity Charge for that connection.

### Where to from here?

If you would like to talk to us about your DFAS Diversity needs and payment options, please talk to your Account Manager. If you want to know more about our DFAS Diversity Services and processes, please read our DFAS Service Description, Service Level Terms, and UFB Price List, which you can find [here](#).

Kind regards  
The Ultrafast Fibre Team